



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

Ref: **T7E1R16080 (NIT_39625)**

Date: **06.07.2018**

NOTICE INVITING TENDER

**NOTE: INTENDING BIDDER TO PARTICIPATE MAY DOWNLOAD FROM WEB SITE
OR
PURCHASE TENDERS FROM THIS OFFICE**

Sealed offers are invited from reputed & experienced bidders with sound technical and financial capabilities (meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-AA for the subject job) by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-AA of NIT. Following points relevant to the tender may please be noted and complied with:

SALIENT DETAILS OF NIT		
SL NO	ISSUE	DESCRIPTION
1.0	SUBJECT	<i>The scope of bidder shall include Supply, Supervision of Erection commissioning of Two Nos. DIESEL GENERATOR SETS of 6750kVA for HPCL Vizag Project, Andhra Pradesh, India for HPCL-Visakhapatnam Project, Andhra Pradesh State, India</i>
2.0	ENQUIRY NO.	T7E1R16080 (NIT_39625)
3.0	DETAILS OF TENDER DOCUMENT	
3.1	Technical Specifications	<i>Scope of work, technical specification, drawings etc. as enclosed</i>
3.2	Price schedule Format	<i>Quoted prices should be as per Price bid format of specification.</i>
4.0	TENDER START (ZERO) DATE	06.07.2018 <i>Tender documents can be downloaded from BHEL website (www.bhel.com) till due date of submission.</i>
5.0	OFFER SUBMISSION PROCEDURE	Due Date : 27/07/2018 <i>Offers shall be addressed to :</i> Tender box, Vendor complex, near Administrative building, BHEL RC.Puram, Hyderabad. PIN : 502032 Ph:040-2318 5256. <i>And must be sent in a sealed cover on which tender enquiry number and the due date shall be superscribed and sent by appropriate mode to above address or dropped in tender box located at vendor complex on or before the specified time of submission of offers, preferably in the bidder's envelope.</i> <i>Bidder can also submit offer through email at his own risk. The offer to be submitted in two parts. Technical offer to be submitted to technicalbid_hyd@bhel.in, and price bid to be submitted to pricebid_hyd@bhel.in Interchanging the information in the mails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non receipt of offers sent thru email due to server break down / Internet failure / transmission error etc. In case of e-mail offers vendor name, address including contact details shall be mentioned In the mail , subject should</i>

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		contain Enquiry no and due date. Submission time : 11.00 AM on closing day. (Bidders are requested to visit website to view corrigendum/ extension/ modification to NIT before submitting offer).
6.0	DUE DATE & TIME OF OPENING OF TECHNO-COMMERCIAL OFFER.	After 13.30 hrs on latest due date of offer submission. Notes : (1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time. (2) Bidder may depute representative to witness the opening of tender
7.0	EMD AMOUNT	Not Applicable
8.0	VOID	VOID
9.0	SCHEDULE OF Pre Bid Discussion (PBD)	To be held at Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad - Date : 17/07/2018 (10:00 AM)
10.0	SEEKING CLARIFICATION	(Bidders should send the pre bid queries in soft form to chmanoj@bhel.in , sankarmajji@bhel.in , kknaiik@bhel.in . Contact Person:- Sri Choudhary Manoj (040 2318 3050/4038) Manager / Purchase-PE&SD BHEL, Ramachandrapuram Hyderabad - 502032
11.0	INTEGRITY PACT	Applicable as per the "Integrity Pact Document" enclosed.
12.0	DETAILS OF INDEPENDENT EXTERNAL MONITOR (IEM)	Shri D.R.S Chaudhary, IAS (Retd.) Flat No. L-202 & L-203 (1st Floor) Ansal Lake View Enclave Shamla Hills Bhopal- 462 013 (M.P.)
13.0	LATEST UPDATES	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (www.bhel.com → Tender Notifications → View Corrigendum) and not in the newspapers. Bidders to keep themselves updated with all such information.

- 1.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Price shall not be mentioned by them anywhere in the techno-commercial offer. Price shall be furnished in the relevant price schedule only and submitted in separate sealed envelope. In case of any clarification, bidder may contact this office.
- 2.0 Unless specifically stated otherwise, bidder shall remit cost of tender (non-refundable) in the form of Electronic Fund Transfer (or) Demand Draft as per details mentioned above. MSE (Micro Small Enterprises) bidders are exempted from tender fees.
- MSE bidders are exempted from tender fees. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed, where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid).

- 3.0** Unless specifically stated otherwise, bidder shall deposit EMD (**Not applicable**) demand draft/ pay order in favour of Bharat Heavy Electricals Ltd, payable at Hyderabad. EMD in the form of Bank Guarantee is not acceptable.
- 4.0** The offers shall be sent as per following details in separate sealed envelopes to BHEL, Ramachandrapuram, Hyderabad as per address given below (refer salient details of NIT, pre-page, for applicability of various issues/ documents).

Sl no	Description	No of copy
I	COVER-I (TECHNO-COMMERCIAL BID)	
I.a	Offer forwarding/ covering letter.	Original
I.b	Duly filled-in 'No deviation certificate' as per prescribed format to be placed after document under sl no I.a above. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. The list of such deviations shall be placed after document under sl no I.a above.	Original
I.c	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc as required in line with pre-qualification criteria/ prescribed format. Bidder shall mark/ index relevant document in support of corresponding pre-qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact ph no, FAX no, e-mail etc.	Original
I.d	Duly filled-in annexures, formats etc.	Original
I.e	All volumes of tender document pertinent for the subject job along with this NIT together with subsequent changes to tender in the form of TCN (Tender Change Notice), Corrigneda, correspondences etc, signed & stamped on all pages.	Original.
I.f	Un-priced without disclosing rates/ price, but mentioning only 'quoted' against each item of package to be submitted.	Original
I.g	Integrity Pact Agreement (Duly signed by the authorized signatory)(if applicable)	Not Applicable
I.h	Any other details preferred by bidder with proper indexing.	Original
II	COVER-II (PRICE BID – ABSOLUTE VALUE)	
II.a	Copy of offer forwarding/ covering letter (as referred in I.a).	Original
II.b	Duly filled-in Price formats together with signed preamble in separate sealed envelope.	Original
III	COVER-III (COST OF TENDER)	Original
IV	COVER-IV (EMD)	Not Applicable
V	COVER-V	
All aforesaid sealed covers shall be enclosed in this cover & sealed. This cover shall be super-scribed with (i) Cover no. (ii) Details of covers inside this cover and (iii) Name of the job, tender document no. & due date of submission.		

SPECIAL NOTE

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- A) Your offer & documents submitted along with offer shall be signed & stamped in each page by your authorized representative. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents / annexure submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.
- 5.0 No Deviation with respect to tender clauses and no additional clauses/ suggestions/ clarification in Techno-commercial bid/ Price bid shall normally be considered by BHEL. Bidders are requested to positively comply with the same. Offers with deviation are liable for rejection.
- 6.0 BHEL reserve the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD, if applicable).
- 7.0 Bidders may consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.
- 8.0 For any clarification on the tender document, you may seek the same through e-mail before scheduled date, from the office of the undersigned for clarification. Any clarification/ query received after pre bid discussion date will not be entertained.
- 9.0 BHEL may decide holding pre-bid discussion [PBD] with any/ all intending bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 10.0 In the event of any conflict between requirement of any clause of this specification/ documents/ drawings/ data sheets etc or requirements of different codes/ standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (as applicable), otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you. Any typing error/ missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before pre-bid meeting/ submission of offer, or else, BHEL's interpretation shall prevail & binding on you.
- 11.0 Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender along with TCNs including PBD, if any.
- 12.0 Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. Detail of Independent External Monitor (IEM) for the subject tender is furnished above.
- 13.0 The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of evaluation on pre-qualification criteria/ techno-commercial bids, approval/ acceptance of customer / END USER (as applicable), etc. BHEL's decision in this regard shall be final & binding. BHEL also reserve the right to reject bidder with unsatisfactory past performance in execution of a contract. BHEL's decision in this regard shall be final & binding.
- 14.0 While BHEL reserve the right to open the price bid (Cover-II) of the offers in camera, the date & time to open the Cover-II (PRICE BID) tender opening shall be intimated to the bidders, in case BHEL decides it to be 'Public opening' and in such a case, one authorized representative of the bidder shall be allowed to attend.
- 15.0 **REVERSE AUCTION:** BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

- 16.0** Tenderers must adhere to all volumes of tender and quote accordingly. Any terms & conditions not covered in SCC will be governed by GCC.
- 17.0** Corrigendum / extension / addendum, if any, pertaining to this tender will be published in the web site www.bhel.com or will be issued directly to you, as applicable.
- 18.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 19.0** Unsolicited discounts received after opening of techno commercial bid shall not be considered for evaluation. However, if the party who has submitted the unsolicited discount/rebate becomes the L-1 party, then the awarded price shall be after considering the discount.
- 20.0** In case the bidder is an "Indian Agent of Foreign Principals", Agency agreement has to be submitted along with Bid failing which offer from Bidder may not be considered.
- 21.0** Standalone bidder can neither again be a prime bidder in a consortium bid nor be a consortium partner to any other bidder. Similarly, prime bidder shall neither be a consortium partner to other prime bidder nor submit any other bid with other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidder(s).
- 22.0** The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com)
- 23.0** The bidder may have to produce original document for verification if so decided by BHEL.
- 24.0** Offer shall be submitted directly by vendor or his authorized representative / agent only and the offer should be in line with regulatory guidelines (i.e., Agency agreement between principal vendor and agent / representative shall be attached which shall be a valid one and cover the scope of services rendered by Agent, Agency commission etc.). OEM details shall be provided if supplier is not a manufacturer.
- Bid envelope shall bear name of the supplier. In case of submission through authorized representative / agent, the name of representative / agent should be mentioned additionally apart from the supplier name.
- 25.0** Bidder can also submit offer through email at his own risk. The offer to be submitted in two parts . Technical offer to be submitted to ***technicalbid_hyd@bhel.in***, and price bid to be submitted to ***pricebid_hyd@bhel.in*** Interchanging the information in the mails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non receipt of offers sent thru email due to server break down / Internet failure / transmission error etc. In case of e-mail offers vendor name, address including contact details shall be mentioned.

In the mail , subject should contain Enquiry no and due date.
Submission time : 11.00 AM on closing day.

- 27.0** Offer received after the specified time of submission will be rejected. No further correspondence shall be entertained.

for BHARAT HEAVY ELECTRICALS LTD
Purchase Officer/Purchase PE&SD), Hyderabad

Agency	Contact details	
BHEL, PE&SD, Ramachandrapuram, Hyderabad	Address	Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad – 502032
	Phone no	040 2318 3050, 2318 4038
	E-mail	chmanoj@bhel.in , sankarmajji@bhel.in

Enclosures

01. Annexure-AA- Format for Pre-qualification criteria.
02. Annexure-BB- Format for No-deviation certificate.
03. Tender document as per above details.



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BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

ANNEXURE-AA

PRE QUALIFICATION CRITERIA

Enquiry No.	T7E1R116080 (NIT_39625)
Item & Scope of work	SUPPLY OF DG SETS, E&C, Mandatory Spares, Commissioning Spares & Special Tools & Tackles
Project	VRMP OF HPCL VIZAG TWBS-CPP, ANDHRA PRADESH, INDIA
End Customer	HINDUSTAN PETROLEUM CORPORATION LIMITED
Customer's Consultant	ENGINEERS INDIA LIMITED (EIL), NEW DELHI
Contract Duration	6 months from the date of Purchase order
BIDDER SHALL NOTE & COMPLY WITH THE BELOW POINTS:	
SL.NO.	DESCRIPTION
1.0	Financial Criteria:
A.	Average annual financial turnover of bidder, during the last three financial years (ending on 31-03-2018 or latest closing date of financial year) should not be less than Rs 1500 Lakhs (or) equivalent in foreign currency. The bidder has to submit audited financial accounts for last three years in support of meeting the above criteria.
B.	In case audited financial statements are not available for latest financial year, then the applicable audited statements of preceding three financial years shall be considered.
C.	Other income shall not be considered for arriving at annual financial turnover/sales.
D.	Bidder has to submit copies of Certificate of Incorporation from the Registrar of Companies/ Partnership Deed/ Proprietorship documents etc., GSTIN registration, PAN card, Income tax returns (ITR-V) etc as applicable.
E.	In case of foreign bidders, in addition to documents in support of above (as applicable), they shall also provide business information report / credit rating report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet etc. along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.
F.	For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two-part bid) shall be considered.
2.0	TECHNICAL CRITERIA: <u>Bidder shall be meeting following Equipment Qualification criteria as a minimum:</u> <u>Qualification requirement of Packager:</u> i) The DG set vendor shall have engineered, packaged, supplied, installed, commissioned and tested in the last Ten (10) years, at least One (1) no. DG set of similar (80% or higher) power rating as compared to the offered DG set from the proposed packaging plant of DG set. As a minimum, the above past supply reference shall have completed One (1) year of satisfactory operation at site, as on bid due date. The Ten years time period mentioned above shall be reckoned from the initial bid due date. ii) In case the DG Set vendor is an authorized packager of the proposed DG set, vendor shall provide a declaration letter from the authorized signatory of the manufacturer of the proposed Diesel Engine confirming the status of the vendor as their authorized packager and confirming that vendor is authorized to package the proposed DG set for the proposed site of installation. iii) Vendor's offering shall be a size and design which has a past supply reference of field operation at operating conditions similar to those specified (i.e. proto-types are not acceptable). The equipment model/ frame offered shall be from regular manufacturing range of the Vendor.

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	iv) Packager Shall meet following criteria for DG Set & Diesel Engine as mentioned below: For DG Set: a) The DG Set vendor shall either be the manufacturer of the offered diesel engine or an authorized packager/Dealer/ Distributor of the manufacturer of the offered diesel engine. b) The proposed DG Set shall be from the regular manufacturing/Supply range of the vendor shall sufficient proven track record without any problems. The proposed DG Set shall not be a prototype machine or a scaled version of existing equipment. For Diesel Engine: a) The vendor shall be regular and established manufacturer of diesel engine and shall be the manufacturer of the proposed Diesel Engine having adequate design, Engineering, Manufacturing and testing facilities for the same. b) The diesel Engine model offered shall be from the existing manufacturing range of the vendor for industrial applications and already type tested at either manufacturers work or outside. The Engine model offered shall meet the following minimum service and manufacturing experience requirements specified in Sl. No. c) below. c) The diesel engine proposed shall be identical in terms of Model No., Speed, ISO Power rating and similar in terms of type o fuel, Type of Cooling arrangement, Materials, Mechanical Design etc. as compared to at least ONE (1) unit of the proposed engine model which have been designed, manufactured, tested and supplied from the proposed manufacturing plant in the last TEN (10) years and shall have completed ONE (1) year of satisfactory operation at site as on bid due date. Based on Above, Bidder to furnish Proven track record as mentioned below: The vendor shall furnish PTR for the offered Engine model in the prescribed format attached with the inquiry document. Since this reference list will be used for establishing provenness of proposed model for operating under specified operating conditions, it is in vendor's own interest to select such references, where the proposed model is supplied and operating at conditions similar to those specified for items against which the proposed model is offered. In addition, manufacturer's catalogue and general reference list shall also be furnished for the proposed genset model and engine model. Vendor to furnish duly fill in PTR as per Annexure-7 of BHEL Tender Technical Specification for DG Set (Doc. No. PY 51350R00).
3.0	GENERAL REQUIREMENTS:
A.	Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.
B.	After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.
C.	Bidder(s) already registered with BHEL other units or BHEL-PE&SD for subject package, also need to submit credentials for criteria indicated in sl. No. '1.0' '2.0' above. Also, they must submit the relevant documents as the proof of their registration with BHEL-other units for subject package.
D.	Consideration of offer will be subject to customer's approval of bidder.
E.	Bidders should have technological capability for communication/transmit through electronic media/reverse auction process.
F.	Mere submission of above documents does not entitle bidders for order placement / enlistment as registered vendor / issue of further tenders in future; the documents shall be subject to BHEL's scrutiny and physical verification of facilities, if required.

ANNEXURE - BB

FORMAT FOR NO DEVIATION CERTIFICATE
(To be submitted in the bidder's letter head)

Purchase / PE&SD
BHARAT HEAVY ELECTRICALS LIMITED,
Ramachandrapuram
Hyderabad-502032

Sub	No Deviation Certificate.	
Job	The scope of bidder shall include Supply, Supervision of Erection commissioning of Two Nos. DIESEL GENERATOR SETS of 6750kVA for HPCL Vizag Project, Andhra Pradesh, India for HPCL-Visakhapatnam Project, Andhra Pradesh State, India	
Ref	01	ENQUIRY No. T7E1R16080 (NIT_39625)
	02	BHEL's NIT, with technical documents
	03	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that, we have read the tender documents and noted the job content. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, Specific Conditions of Contract, General Conditions of Contract, all other annexures, unqualified compliance to technical specification, corrigenda, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized
Representative of the bidder)